SALZER ELECTRONICS LIMITED AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31.03.2014 (Rs.in Lacs)

| | AUDITED FINANCIAL RESULTS PART - I | TOK THE TE | AR ENDED 31 | .03.2014 (K | 3.III Lacs) | |
|-------|--|--------------------------|--------------------------|---|--------------------------------------|----------------------------|
| | Particulars | 3 months ended | | Year to Date figures for Period ended | Previous Accounting year ended | |
| | | 31.03.2014 | 31.12.2013 | 31.03.2013 | 31.03.2014 | 31.03.2013 |
| 4 | | Audited | Unaudited | Audited | Audited | Audited |
| 1.a. | Gross Sales/Income from Operations | 7215.48 801.80 | 6609.89 713.84 | 6532.34 | 26763.84 | 24587.28 |
| | Less: Duties and Taxes | | | 766.67 | 2937.17 | 2871.39 |
| - h | Net Sales / Operating Income | 6413.68 159.51 | 5896.05 145.54 | 5765.67 300.30 | 23826.67 626.22 | 21715.89 1157.15 |
| b. | Other Operating Income | | | | | |
| 2 | TOTAL Expenditure | 6573.19 | 6041.59 | 6065.97 | 24452.89 | 22873.04 |
| | Cost of materials consumed | 4838.23 | 4027.65 | 4170.64 | 17409.14 | 16059.15 |
| | Purchase of stock-in-trade | 0.00 | 0.00 | 0.00 | | 0.00 |
| | Changes in inventories of finished goods, work-in- | 0.00 | -16.29 | 25.68 | 0.00 | -318.45 |
| 0. | progress and stock in trade | -295.23 | | 20.00 | 301.31 | 310.43 |
| d. | Employees benefit expenses | 357.83 | 371.47 | 418.93 | 1313.15 | 1228.22 |
| | Depreciation & amortisation expenses | 132.60 | 185.62 | 179.92 | 751.78 | 866.70 |
| f. | Other expenditure | 871.62 | 868.16 | 694.00 | 3293.28 | 3057.70 |
| | g. Total | 5905.05 | 5436.61 | 5489.17 | 22182.81 | 20893.32 |
| | (Any item exceeding 10% of the total | 0.00 | 0.00 | 0.00 | | 0.00 |
| | expenditure to be shown separately) | | | | | |
| 3 | Profit from Operations before Other Income, | 668.14 | 604.98 | 576.80 | 2270.08 | 1979.72 |
| | Interest and Exceptional Items (1-2) | | | | | |
| 4 | Other Income | 37.75 | 1.58 | 74.97 | 93.23 | 139.18 |
| 5 | Profit from ordinary activities before finance costs | 705.89 | 606.56 | 651.77 | 2363.31 | 2118.90 |
| | and Exceptional Items (3+4) | | | | | |
| 6 | Finance Costs | 327.64 | 326.05 | 290.58 | | 1176.59 |
| 7 | Profit from ordinary activities after finance costs | 378.25 | 280.51 | 361.19 | 1169.18 | 942.31 |
| | but before Exceptional Items (5+6) | | | | | |
| 8 | Exceptional items | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 9 | Profit (+)/ Loss (-) from Ordinary Activities | 378.25 | 280.51 | 361.19 | 1169.18 | 942.31 |
| 40 | before tax (7+8) | 102.25 | 55.00 | 1 10 00 | 224.22 | 00/ 00 |
| 10 | Tax expense | 183.25 | 55.33 | 149.98 | | 236.02 |
| 11 | Net Profit (+)/ Loss (-) from | 195.00 | 225.18 | 211.21 | 844.29 | 706.29 |
| 12 | Ordinary Activities after tax (9-10) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| | Extraordinary Items (net of tax expense Rs) | 0.00 | 0.00 | 0.00 | | 0.00 |
| 13 | Net Profit(+)/ Loss(-) for the period | 195.00 | 225.18 | 211.21 | 844.29 | 706.29 |
| 14 | (11+12) Share of profit / (loss) of associates | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 15 | Share of profit / (loss) of associates | | 0.00 | | | |
| | Minority interest | 0.00 | | 0.00 | | 0.00 |
| 16 | Net profit / Loss after taxes, minority interest | 195.00 | 225.18 | 211.21 | 844.29 | 706.29 |
| | and share of profit / loss of associates | | | | | |
| 17 | (13+14+15) Paid-up equity share capital | 1028.37 | 1028.37 | 1028.37 | 1028.37 | 1028.37 |
| -17 | (Face Value of the Share shall be indicated) | 10.00 | 10.00 | 10.00 | | 1028.37 |
| | Equity share entitlement warrant | 0.00 | 0.00 | 0.00 | | 0.00 |
| 18 | Reserves excluding Revaluation Reserves as per | 0.00 | | 0.00 | 8642.03 | 7978.21 |
| ١٥ | balance sheet of previous accounting year | _ | | - | 0042.03 | 1910.21 |
| 10 i | Earnings Per Share (EPS) Basic & diluted before | | | | | |
| 13.1. | & after extraordinary items (not annulized) | 1.90 | 2.19 | 2.05 | 8.21 | 6.87 |
| | a arter extraordinary items (not annuized) | | | | | |

PART - II

| a. A. PARTICULARS OF SHAREHOLDING | 31.03.2014 | 31.12.2013 | 31.03.2013 | 31.03.2014 | 31.03.2013 |
|--|------------|------------|------------|------------|------------|
| 1 Public Shareholding | | | | | |
| | | | | | |
| - No. of shares | 7161214 | 7172904 | 7174099 | 7161214 | 7174099 |
| - Percentage of shareholding | 69.64% | 69.75% | 69.76% | 69.64% | 69.76% |
| 2 Promoters and Promoter Group | | | | | |
| shareholding | | | | | |
| a. Pledged/Encumbered | | | | | |
| '-Number of shares | 0 | 0 | 0 | 0 | 0 |
| '-Percentage of shares (as a % of the total | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| shareholding of promoter and promoter group) | | | | | |
| '-Percentage of shares (as a % of the total | 0.00% | 0.00% | 0.00% | 0.00% | 0.00% |
| share capital of the company) | | | | | |
| b. Non-encumbered | | | | | |
| -Number of shares | 3122523 | 3110833 | 3109638 | 3122523 | 3109638 |
| -Percentage of shares (as a % of the total | 100% | 100% | 100% | 100% | 100% |
| shareholding of promoter and promoter group) | | | | | |
| -Percentage of shares (as a % of the total share | 30.36% | 30.25% | 30.24% | 30.36% | 30.24% |
| capital of the company) | | | | | |

| B. INVESTOR COMPALINTS | 31.03.2014 |
|--|------------|
| Pending at the beginning of the quarter | 0 |
| received during the quarter | 6 |
| disposed of during the guarter | 6 |
| Remaining unresolved at the end of the guarter | 0 |

Notes:

- 1. The Company operates in only one segment viz., Electrical installation products.
- 2. The above audited financial results were duly reviewed by the Audit Committee at its meeting held on 09.05.2014 and approved by the Board of Directors at their meeting held on 10.05.2014.
- 3. As per Accounting Standard "Accounting for Taxes on Income" (AS-22), the Company has made provisions for taxation during the current year.
- 4. The Board of Directors have recommended a dividend @ 15% for the year 2013-14.
- 5. The Register of Members and Share Transfer Books will remain closed from 01.08.2014 to 09.08.2014 (both days inclusive) as annual book closure for dividend purposes.
- 6. During the year 13 investor complaints were received and settled and no complaints were pending at the end of the year.
- 7. The figures of last quarter ended 31.03.2014 are the balancing figures between audited figures in respect of the full financial year 2013-14 and the published year to date Un-audited figures upto the third quarter of the current financial year, which were subjected to Limited review
- 8. Figures relating to corresponding previous year have been regrouped, whereever necessary in accordance with revised Schedule -VI.
- 9. Statement of Assets and Liabilities for the period ended 31.03.2014 (In pursuance of Clause 41(1)(eaa) of the Listing Agreement).

| Particulars | Financial year ended | | |
|---|----------------------|------------|--|
| | 31.03.2014 | 31.03.2013 | |
| | (Audited) | | |
| A. EQUITY AND LIABILITEIS | | | |
| SHAREHOLDERS' FUNDS: | | | |
| Share Capital | 1028.37 | 1028.37 | |
| Reserves and Surplus | 8642.03 | 7978.22 | |
| Money received against share warrants | 0.00 | 0.00 | |
| Sub-total - shareholders' funds | 9670.40 | 9006.59 | |
| Share application money pending allotment | 0.00 | 0.00 | |
| Minority interest | 0.00 | 0.00 | |
| Non-current liabilities | | | |
| Long-term borrowings | 474.91 | 245.40 | |
| Deferred tax liabilities (net) | 91.84 | 68.05 | |
| Other long-term liabilities | 449.77 | 564.44 | |
| Long-term provisions | 57.21 | 83.53 | |
| Sub-total - Non-current liabilities | 1073.73 | 961.42 | |
| Current liabilities | | | |
| Short- term borrowings | 7480.45 | 6804.39 | |
| Trade payables | 2308.17 | 2346.25 | |
| Other current liabilities | 2197.10 | 2640.56 | |
| Shortterm provisions | 481.56 | 383.73 | |
| Sub-total - current liabilities | 12467.28 | 12174.93 | |
| TOTAL - EQUITY AND LIABILITIES | 23211.41 | 22142.94 | |
| B. ASSETS | | | |
| Non-current assets | | | |
| Fixed assets | 6838.18 | 6622.60 | |
| Goodwill on consolidation | 0.00 | 0.00 | |
| Non-current investments | 485.74 | 489.99 | |
| Deferred tax assets (net) | 0.00 | 0.00 | |
| Long-term loans and advances | 196.36 | 67.36 | |
| Other non-current assets | 30.04 | 70.00 | |
| Sub-total - Non-current assets | 7550.32 | 7249.95 | |
| Current assets | | | |
| Current investments | 123.51 | 93.30 | |
| Inventories | 5781.92 | 5305.24 | |
| Trade receivables | 5765.16 | 6107.82 | |
| Cash and cash equivables | 1139.27 | 1046.38 | |
| Short-term loans and advances | 2093.12 | 1518.74 | |
| Other current assets | 758.11 | 821.51 | |
| Sub-total - Current assets | 15661.09 | 14892.99 | |
| TOTAL - ASSETS | 23211.41 | 22142.94 | |

For SALZER ELECTRONICS LIMITED