SALZER ELECTRONICS LIMITED
UN-AUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30.09.2012 (Rs.in Lacs)

|  | PART - I | 3 months ended |  |  | 6 months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Particulars |  |  |  | Previous Accounting year ended |
|  |  | 30.09.2012 | 30.06.2012 | 30.09.2011 |  |  | 30.09.2012 | 30.09.2011 | 31.03.2012 |
|  |  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 1.a. | Gross Sales/Income from Operations | 6229.24 | 6474.57 | 5883.37 | 12703.81 | 11140.40 | 24027.95 |
|  | Less : Duties and Taxes | 719.93 | 778.78 | 646.32 | 1498.71 | 1198.76 | 2623.70 |
|  | Net Sales / Operating Income | 5509.31 | 5695.79 | 5237.05 | 11205.10 | 9941.64 | 21404.25 |
| b. | Other Operating Income | 220.43 | 310.65 | 179.80 | 531.08 | 362.98 | 883.55 |
|  | TOTAL | 5729.74 | 6006.44 | 5416.85 | 11736.18 | 10304.62 | 22287.80 |
| 2 | Expenditure |  |  |  |  |  |  |
| a. | Cost of materials consumed | 4152.45 | 4548.86 | 4022.64 | 8701.31 | 7638.12 | 15882.49 |
| b. | Purchase of stock-in-trade | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| c. | Changes in inventories of finished goods, work-in-progress and stock in trade | -207.12 | -319.64 | -250.66 | -526.76 | -485.92 | -452.36 |
| d. | Employees benefit expenses | 259.44 | 223.23 | 211.40 | 482.67 | 408.99 | 970.39 |
| e. | Depreciation \& amortisation expenses | 228.01 | 216.24 | 216.92 | 444.25 | 393.52 | 795.92 |
| f. | Other expenditure | 849.15 | 768.90 | 749.86 | 1618.05 | 1360.24 | 3011.12 |
|  | g. Total | 5281.93 | 5437.59 | 4950.16 | 10719.52 | 9314.95 | 20207.56 |
|  | (Any item exceeding 10\% of the total expenditure to be shown separately) | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 3 | Profit from Operations before Other Income, Interest and Exceptional Items (1-2) | 447.81 | 568.85 | 466.69 | 1016.66 | 989.67 | 2080.24 |
| 4 | Other Income <br> Profit from ordinary activities before finance costs and Exceptional Items ( $3+4$ ) | 11.75 | 20.84 | 21.49 | 32.59 | 34.94 | 90.80 |
| 5 |  | 459.56 | 589.69 | 488.18 | 1049.25 | 1024.61 | 2171.04 |
| 6 | Finance Costs <br> Profit from ordinary activities after finance costs but before Exceptional Items ( $5 \pm 6$ ) | 289.43 | 300.78 | 297.40 | 590.21 | 571.68 | 1159.21 |
| 7 |  | 170.13 | 288.91 | 190.78 | 459.04 | 452.93 | 1011.83 |
| 8 | Exceptional items | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 9 | Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8) | 170.13 | 288.91 | 190.78 | 459.04 | 452.93 | 1011.83 |
| 10 |  | 57.59 | 24.23 | 68.14 | 81.82 | 143.48 | 192.48 |
| 11 | Net Profit (+)/ Loss (-) from | 112.54 | 264.68 | 122.64 | 377.22 | 309.45 | 819.35 |
|  | Ordinary Activities after tax (9-10) |  |  |  |  |  |  |
| 12 | Extraordinary Items (net of tax expense Rs. $\quad$ _ | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 13 | Net Profit(+)/ Loss(-) for the period (11 $\pm \mathbf{1 2}$ ) | 112.54 | 264.68 | 122.64 | 377.22 | 309.45 | 819.35 |
| 14 | Share of profit / (loss) of associates | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 15 | Minority interest | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 16 | Net profit / Loss after taxes, minority interest and share of profit / loss of associates ( $13 \pm 14 \pm 15$ ) | 112.54 | 264.68 | 122.64 | 377.22 | 309.45 | 819.35 |
| 17 | Paid-up equity share capital | 1028.37 | 1028.37 | 1028.37 | 1028.37 | 1028.37 | 1028.37 |
|  | (Face Value of the Share shall be indicated) | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 | 10.00 |
|  | Equity share entitlement warrant | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 18 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year |  |  |  |  |  | 7416.31 |
| 19.i. | Earnings Per Share (EPS) before extraordinary items |  |  |  |  |  |  |
| a. | Basic (not annualized) | 1.09 | 2.57 | 1.19 | 3.67 | 3.01 | 7.97 |
| b. | Basic (not annualized) | 1.09 | 2.57 | 1.19 | 3.67 | 3.01 | 7.97 |
| 19.ii. | Earnings Per Share (EPS) after extraordinary items |  |  |  |  |  |  |
| a. | Basic (not annualized) | 1.09 | 2.57 | 1.19 | 3.67 | 3.01 | 7.97 |
| b. |  | 1.09 | 2.57 | 1.19 | 3.67 | 3.01 | 7.97 |
|  |  |  |  |  |  |  |  |
|  | PART - II |  |  |  |  |  |  |
| a. | A. PARTICULARS OF SHAREHOLDING | 30.09.2012 | 30.06.2012 | 30.09.2011 | 30.09.2012 | 30.09.2011 | 31.03.2012 |
| 1 | Public Shareholding |  |  |  |  |  |  |
|  | - No. of shares | 7171723 | 7168702 | 6933822 | 7171723 | 6933822 | 7184515 |
|  | - Percentage of shareholding | 69.74\% | 69.71\% | 67.43\% | 69.74\% | 67.43\% | 69.86\% |
| 2 | Promoters and Promoter Group shareholding |  |  |  |  |  |  |
| a. | Pledged/Encumbered |  |  |  |  |  |  |
|  | '-Number of shares'-Percentage of shares (as a \% of the total shareholding ofpromoter and promoter group) | 0 | 0 | 0 | 0 | 0 | 0 |
|  |  | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
|  | '-Percentage of shares (as a \% of the total share capital of the company) | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| b. | Non-encumbered |  |  |  |  |  |  |
|  | -Number of shares | 3112014 | 3115035 | 3349915 | 3112014 | 3349915 | 3099222 |
|  | -Percentage of shares (as a \% of the total shareholding of promoter and promoter group) | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
|  | -Percentage of shares (as a \% of the total share capital of the company) | 30.26\% | 30.29\% | 32.57\% | 30.26\% | 32.57\% | 30.14\% |


| B. | INVESTOR COMPALINTS | 30.09.2012 |  |
| :---: | :---: | :---: | :---: |
|  | Pending at the beginning of the quarter | 0 |  |
|  | received during the quarter | 2 |  |
|  | disposed of during the quarter | 2 |  |
|  | Remaining unresolved at the end of the quarter | 0 |  |
|  | Notes: |  |  |
|  | 1. The Company operates in only one segment viz., Electrical installation products. |  |  |
|  | 2. The above un-audited financial results were duly reviewed by the Audit Committee at its meeting held on 29.10.2012 and |  |  |
|  | were taken on record and approved by the Board of Directors at their meeting held on 05.11.2012 aong with the limited review |  |  |
|  | report thereof by the Statutory Auditors. |  |  |
|  | 3. As per Accounting Standard "Accounting for Taxes on Income' (AS-22), the Company has made provisions for taxation |  |  |
|  | during the quarter under review and excess / short provision, if any relating to deferred tax will be adjusted during finalization |  |  |
|  | of the accounts for the fiscal 2012-13. |  |  |
|  | 4. During the quarter 2 investor complaints were received and settled and no complaints were pending at the end of the year. |  |  |
|  | 5. Figures relating to corresponding previous year have been regrouped, wherever necessary in accordance with revised |  |  |
|  | Schedule - VI. |  |  |
|  | 6. Statement of Assets and Liabilities for the period ended 30.09.2012 (In pursuance of Clause 41(1)(eaa) of the Listing Agreement) |  |  |
|  | Particulars | Period ended |  |
|  |  | 30.09.2012 | 30.09.2011 |
|  | EQUITY AND LIABILITEIS | (Un-Audited) |  |
|  | SHAREHOLDERS' FUNDS: |  |  |
|  | Share Capital | 1028.37 | 1028.37 |
|  | Reserves and Surplus | 7736.40 | 7023.59 |
|  | Money received against share warrants | 0.00 | 0.00 |
|  | Sub-total - shareholders' funds | 8764.77 | 8051.96 |
|  | Share application money pending allotment | 0.00 | 0.00 |
|  | Minority interest | 0.00 | 0.00 |
|  | Non-current liabilities |  |  |
|  | Long-term borrowings | 317.93 | 377.30 |
|  | Deferred tax liabilitied (net) | 61.38 | 188.85 |
|  | Other long-term liabiliteis | 608.03 | 225.17 |
|  | Long-term provisions | 0.00 | 0.00 |
|  | Sub-total - Non-current liabilities | 987.34 | 791.32 |
|  | Current liabilities |  |  |
|  | Short- term borrowings | 6126.19 | 5008.40 |
|  | Trade payables | 2065.88 | 2105.61 |
|  | Other current liabiliteis | 3200.42 | 3057.47 |
|  | Short--term provisions | 148.93 | 90.27 |
|  | Sub-total - current liabilities | 11541.42 | 10261.75 |
|  | TOTAL - EQUITY AND LIABILITIES | 21293.53 | 19105.03 |
|  | ASSETS |  |  |
|  | Non-current assets |  |  |
|  | Fixed assets | 6428.78 | 5541.50 |
|  | Goodwill on consolidation | 0.00 | 0.00 |
|  | Non-current investments | 483.79 | 483.79 |
|  | Deferred tax assets (net) | 0.00 | 0.00 |
|  | Long-term loans and advances | 190.85 | 137.83 |
|  | Other non-current assets | 77.00 | 77.00 |
|  | Sub-total - Non-current assets | 7180.42 | 6240.12 |
|  | Current assets |  |  |
|  | Current investments | 0.00 | 0.00 |
|  | Inventories | 5233.57 | 4482.93 |
|  | Trade receivables | 5413.01 | 5098.79 |
|  | Cash and cash equivables | 1341.47 | 1267.56 |
|  | Short-term loans and advances | 1644.10 | 1566.01 |
|  | Other current assets | 480.96 | 449.63 |
|  | Sub-total - Current assets | 14113.11 | 12864.92 |
|  | TOTAL - ASSETS | 21293.53 | 19105.04 |

For SALZER ELECTRONICS LIMITED

